

The Let's Go Model For Collaboration

In every group that is collaborating to get something done, there are five dynamics that need your attention: **Belief**, **Structure**, **Involvement**, **Progress** and **Care**. By considering the group on each of these dynamics you can have a clearer idea of what conversation is needed to move things forwards.

Belief

A sense of purpose and finding the optimism that we will need to succeed.

Care

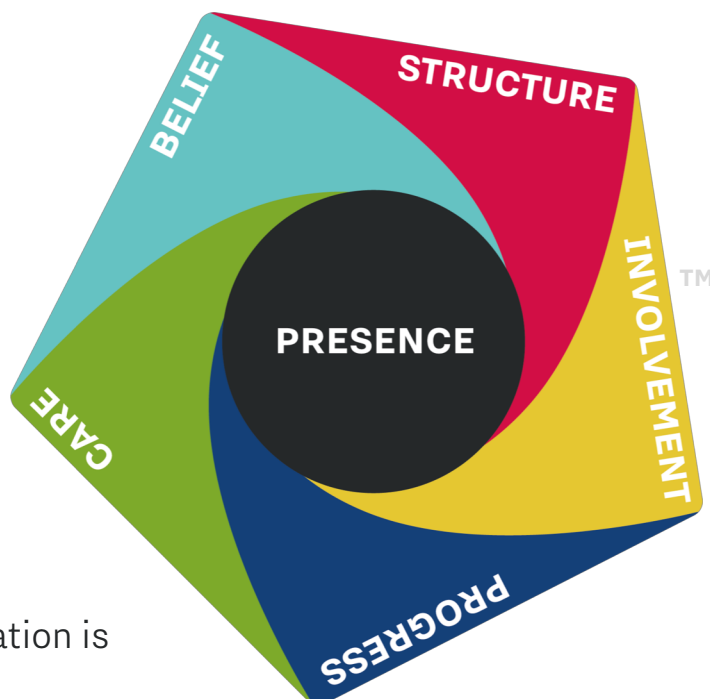
The strong relationships that generate resilience and lasting commitment.

At the heart of every collaboration is

Presence

Being committed to what you are trying to get done, and open to the dynamics of the group.

The Let's Go Model was developed by Richard Watkins from his experience in over 75 collaborative projects in over 25 countries around the world. It was further developed and refined in collaboration with artists, sports coaches, psychologists and leaders.



Structure

A clear and grounded plan for what we are doing, held with the right flexibility.

Involvement

The right mix of people involved and getting the best out of each other.

Progress

Momentum towards our goals and focusing on successful delivery.

“ *A problem only exists in the absence of the right conversation* ”
Werner Erhard

Move deeper with the Let's Go model...

Collaboration Cards

Find practical application with this leadership tool



Collaboration Foundations

Build your skills and toolkit with this digital course



Pulse Check

Understand your team with this team psychometric



The Let's Go Collaboration Map

In every system where you want a culture of collaboration, there are four jobs to be done that flow in a **supportive cycle**: we Build Connections and then we Explore Possibilities that emerge; we Deliver Impact against priority projects and then we Develop Wisdom as we reflect and learn. Organisations that get things done collaboratively have activities/structures/tools/behaviours that support each of these jobs. The right mix of things depends on the specific system and context.

BUILD CONNECTIONS

- ✓ **KNOW** who to connect with about what
 - ✓ **RESPECT** who they are and their perspective
 - ✓ **TRUST** in the relationship
- Eg knowing the system, better networking, digital tools, serendipity*

EXPLORE POSSIBILITIES

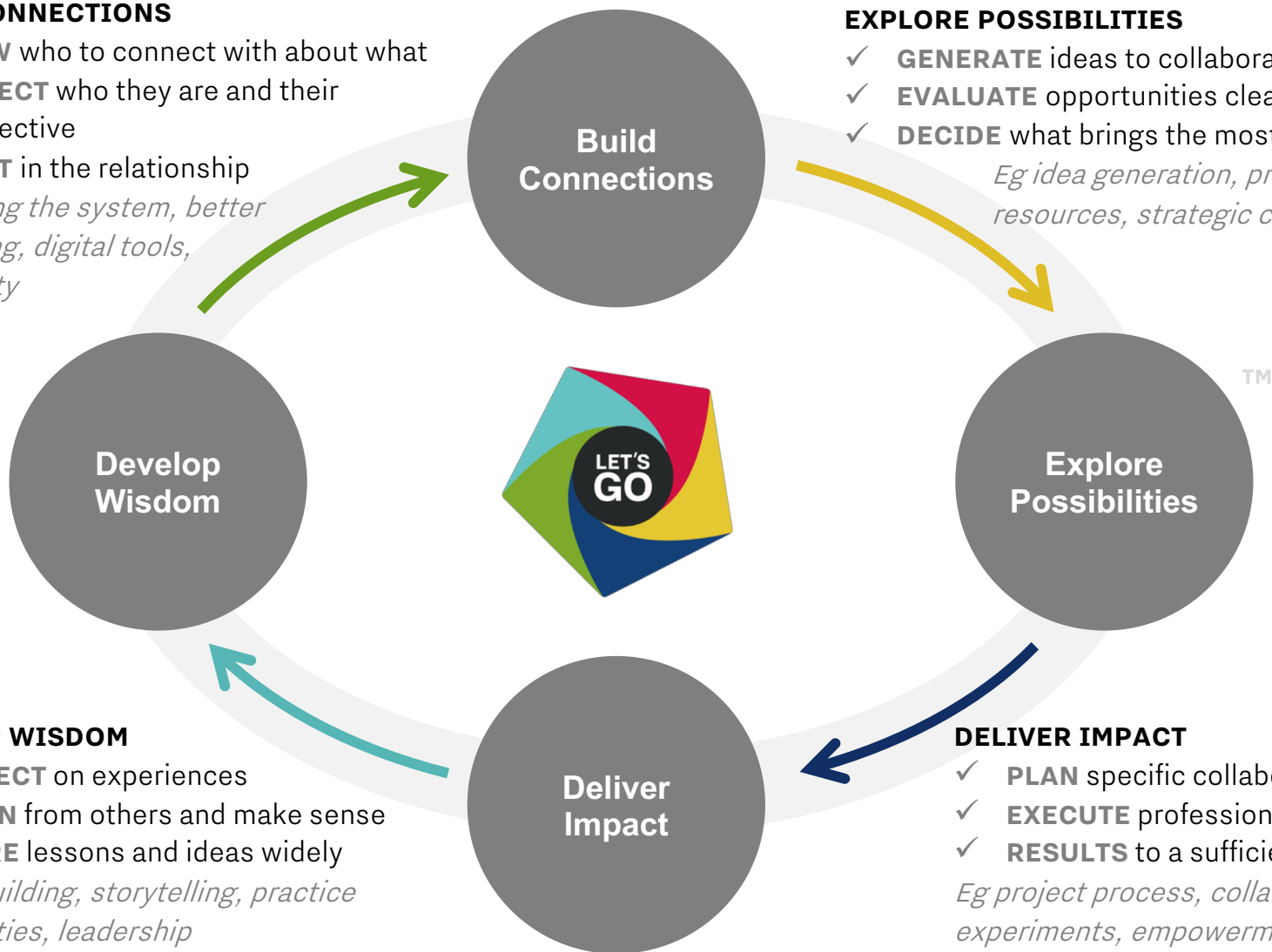
- ✓ **GENERATE** ideas to collaborate
 - ✓ **EVALUATE** opportunities clearly
 - ✓ **DECIDE** what brings the most value
- Eg idea generation, prioritisation, resources, strategic choices*

DEVELOP WISDOM

- ✓ **REFLECT** on experiences
 - ✓ **LEARN** from others and make sense
 - ✓ **SHARE** lessons and ideas widely
- Eg skill building, storytelling, practice communities, leadership*

DELIVER IMPACT

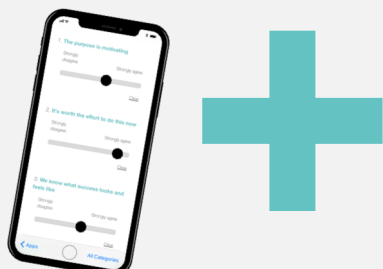
- ✓ **PLAN** specific collaborative projects
 - ✓ **EXECUTE** professionally and efficiently
 - ✓ **RESULTS** to a sufficient standard
- Eg project process, collaboration tools, experiments, empowerment*



Move deeper with bespoke support...

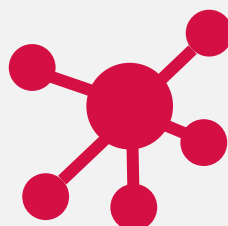
Reality Check & Action Plan

Real insight into your system – and clarity on what you need to strengthen to collaborate better.



Optimise the Eco-System

Create, trial, and optimise the right mix of initiatives and tools to make the biggest impact.



Community of Practice

Build a cohort of skillful practitioners with our training, coaching and peer communities.

